From PhD to job market

The objective is to organize 3 workshops for PhD students second and/or third year to work on their professional project linked to the French and international professional market realities and opportunities.

**WHORKSHOPS:**

1- Your professional project

- How to build my Professional Project? - **Method: The K. E. IS**
  - **Knowledge**
  - How to identify my KNOWLEDGE?

- **Expertise / skills**
  - We understand by expertise / skills any experience, competence, capacity, talent to practical, technical and technological character.

How to list your PhD expertise? : This is all the expertise / skills whether acquired in a business / public context or not.

- **Interpersonal skills**
  - The recruiter has to be sure that the candidate in front of her/him - beyond her/his knowledge, her/his intelligence and skills - has the character traits that will ensure success in the job.
  - There is a tendency to exaggerate or minimize the importance of personality in recruitment.

- Describe your professional project: **elevator pitch**
  - How to pitch on my PhD project in a scientific environment?
  - How to pitch on my PhD project in a non-scientific environment?

2- The networking attitude and Job search: right tools

How to increase your knowledge of a job or a business area?

**Build and activate your network**

**Goal:** create the opportunity to check real-life expectations of the job market.

**Method:** make contact with professionals who can provide a useful and detailed insight about a position, a structure, and a sector

**Results:**
- A much wider and rich network which will facilitate your short and medium term job search.
- One (or more!) job description, allowing you to
✓ Visualize your project more specifically
✓ Write a customized CV,
✓ Write a convincing cover letter
✓ Optimize the job interviews.

Build your personal branding / improve your LinkedIn page

**Job search: right tools, right attitude**

**TO DO before the workshop:** update your CV, your cover letter, LinkedIn page and ResearchGate page linked to a project or to an announcement

- According to the country – the sector – the company – the position.

---

### 3- Job interviews

How to prepare a Job interview?

How to deal with an interview according the interviews:
- Telephone interview
- Group interview
- Face to face interview

How to deal with an interview according the interviewers:
- Recruitment agency
- HR manager
- Company’s owner or GM
- Department manager
- Line manager
- Former intern

**THE PITCH – the content**

- Stress the present and future stages of your project: it shows the recruiter that you are able to project yourself
- Demonstrate your qualities and skills using examples from your professional or personal life, including leisure activities and other experiences.

Examples of interview questions

Interview simulation